Employee engagement is stagnant. L&D is the answer.

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### JD Dillon Chief Learning Architect Axonify







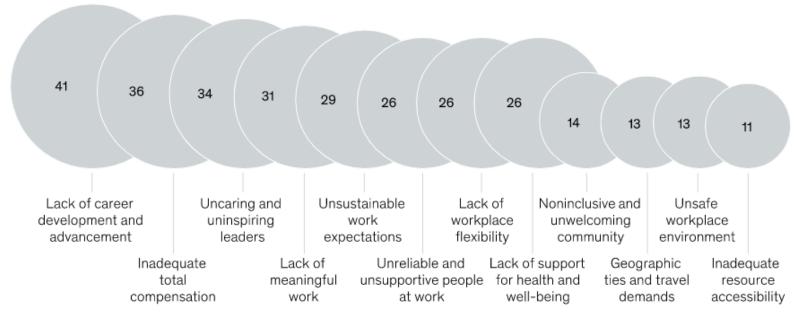






L&D is the most important player in employee engagement in the frontline workplace.





#### Top reasons for quitting previous job, Apr 2021–Apr 2022, %

Source: Subset of respondents from McKinsey's 2022 Great Attrition, Great Attraction 2.0 global survey (n = 13,382), including those currently employed and planning to leave (n = 4,939), those currently employed and planning to stay (n = 7,439), and those who quit their previous primary jobs between Apr 2021 and Apr 2022 (n = 1,154)

But L&D's role isn't limited to development programs. We have a much more significant part to play across the spectrum of employee engagement.



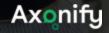
## Describe the current state of employee engagement in your organization in one word?

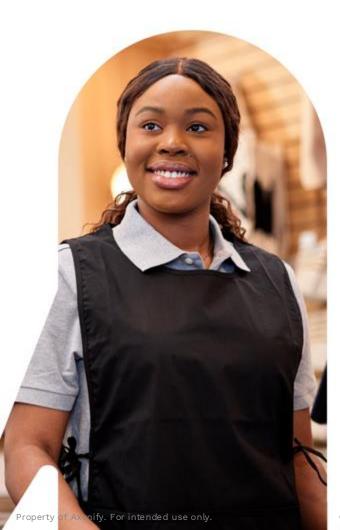


# engagement

#### (as defined by Gallup)

the involvement and enthusiasm of employees in their work and workplace





# **The Case for Engagement**

Low engagement costs the global economy \$8,900,000,000,000.

Highly-engaged teams deliver results.



23% profitability

17% productivity

68% wellbeing

78% absenteeism

21% turnover

63% safety incidents



30%

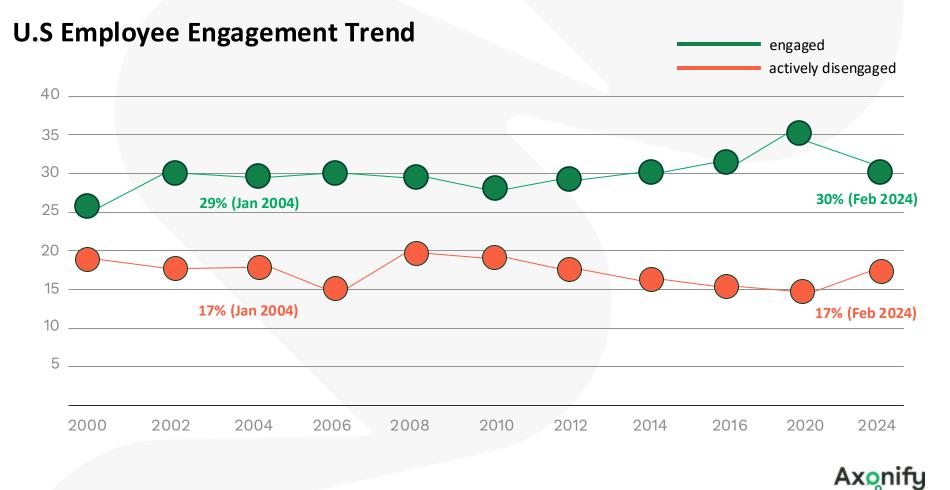
of US employees are engaged at work

17%

of US employees are actively disengaged



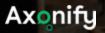
Gallup | February 2024



#### Gallup | February 2024

# 40% of frontline workers

# want to quit.



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### **The Challenging Realities of Frontline Work**

# 35%

lack of training makes their dayto-day job harder 46%

burned out on a daily basis

39%

feel heard by their organization



# It's not working.

Companies spend up to 3% of annual HR budgets on **engagement programs**.

63% use annual **engagement** surveys.

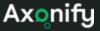
80% leverage other **monitoring tactics**.



## **Employee engagement is broken**.



# What if the problem isn't our tactics? What if the gap is our mindset?



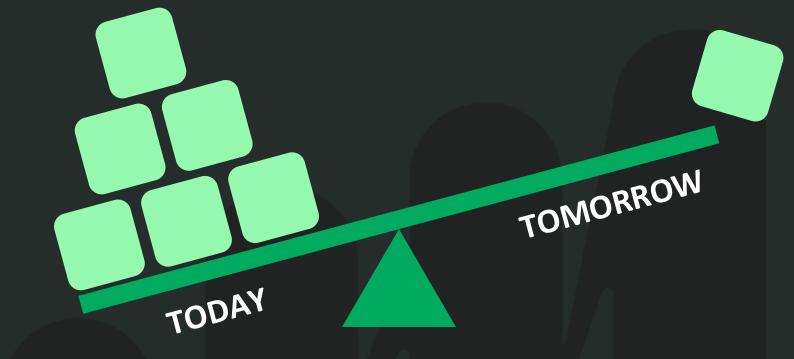
### Corporate tried to roll out a core values thing. They invested a lot in it, but they're working in the corporate office. They want to get people excited about things that **people don't care about**.

Assistant General Manager, Food Service, Regional Chain



66

Fostering a great employee experience is a balancing act – making sure people can get the job done today while fostering future opportunities that make it worth staying. TODAY TOMORROW Axonify If we can't solve the problems people face every day, future-focused offerings won't matter – because people won't stay around long enough to leverage them.







What makes someone feel like they had a good day at work?



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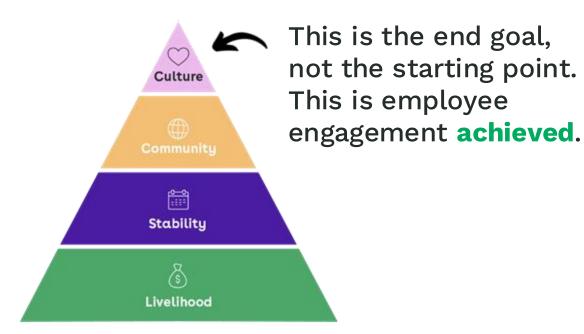
### **1.** Got all my tasks done

2. Helped a customer solve a problem

- 3. Made good money
- Met operational goals
  Had fun



### The frontline worker hierarchy of needs





## The frontline worker hierarchy of needs

#### What breaks it down

Lack of communication from head office Too much focus before below needs are met Culture Lack of employee community Manager burnout Absenteeism Inconsistent hours/scheduling issues ñ Lack of training/upskilling Stability No scheduling tools Low wages Lack of benefits/perks Livelihood

#### What builds it up

- Strong brand vision and values
- Strong communication
- A sense of camaraderie/investment
- Empathetic leadership
- Recognition
- Consistent hours and income
- Upskilling/employee development
- Feedback tools
- A livable wage
- Benefits/perks



## Engagement

#### (as defined by JD)

# an organization's ability to foster a comfortable, capable, confident workforce.



# How do we help people feel **comfortable?**



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Make sure your employee base is safe, confident and **comfortable**. You need them to come back tomorrow.

You have to make sure that the people wearing your uniform feel comfortable, confident, and safe to come back the next shift.

Dick Johnson, former CEO, Foot Locker



Methods for promoting comfort and stability in the frontline workplace:

- ✓ Offer a livable wage
- ✓ Define job expectations clearly
- ✓ Provide work flexibility
- ✓ Staff the operation properly
- Elevate safety and wellness conversations

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Empower your frontline managers



# Managers account for 70% of the variance in team engagement.

82% of new bosses are "accidental managers" with little-to-no formal training on how to do the job.

Managers are more stressed, angry, sad, lonely and worried than non-managers.

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We're not trained counselors, we're not mental health professionals. This situation adds a whole new dynamic of stress and anxiety. You feel like you can't turn off because you're worried about other people's issues.

Store Manager, Global Retailer



#### Assess your management practices:

- Define key knowledge, skills and behaviors.
- Start development activity before someone steps into the role full-time.
- Move beyond programmatic training to offer continuous learning and support.
- Foster peer support networks.
- Provide managers with training, insights and tools to manage their workloads.

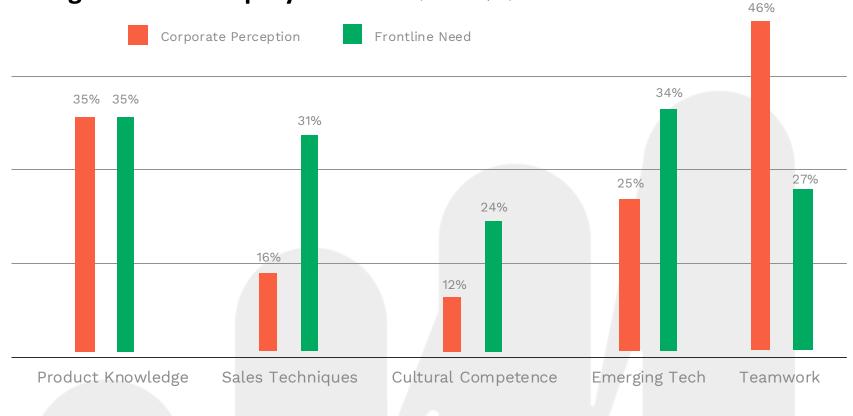


# How do we help people become Capable?



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#### Training Frontline Employees Want (select examples)





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### **Organizations struggle to fit training** into the busy frontline workflow.

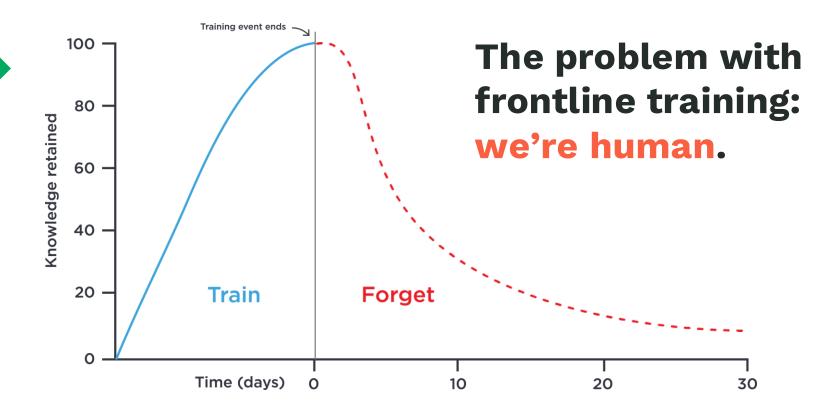


- **X** Overloaded onboarding
- **Check-the-box compliance**



**Limited ongoing support** 





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It's really important for associates to **know what to do in the moment**. You can train somebody all day long, but in that instance everything goes out the window."

> Trevor Garrick Director of Retail L&D | Harbor Freight Tools

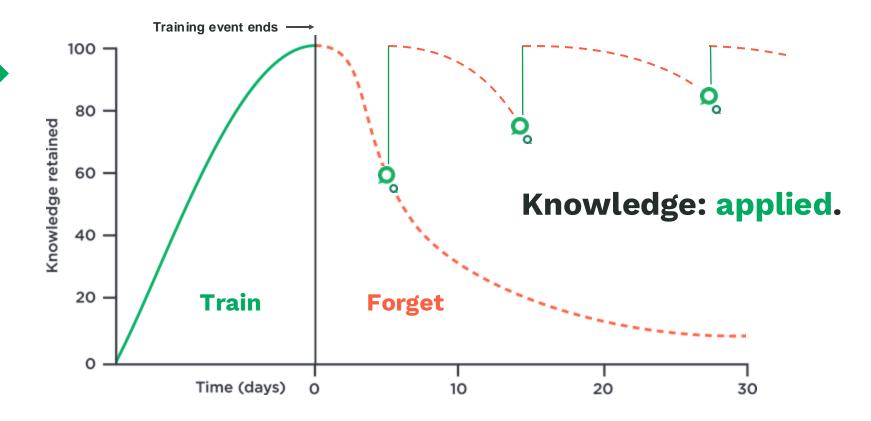




#### A modern approach to frontline training:

- Clarify the difference between
  NEED to know and NICE to know.
- ✓ Shift from onboarding to everboarding.
  - Apply microlearning principles to focus training on specific knowledge and skill.
- Reinforce NEED to know training.
- Provide on-demand resources and performance support tools.
  - Prioritize cross-training and upskilling.





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# How do we give people a boost in **confidence?**



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Information is power. If you have information, it makes you feel capable and able to do what you need to do. It makes you feel able to help other employees. And that gives you a sense of well-being.

> Dr. Wendi Adair University of Waterloo



# 52%

of frontline workers don't know what's going on within their organizations.

# 56%

of frontline workers don't feel heard by their organizations.



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# **Over-communicate.**

Uncertainty is scientifically proven to create a stress response in people.

That's why over-communicating was the go-to strategy of high-performing frontline organizations during the pandemic.

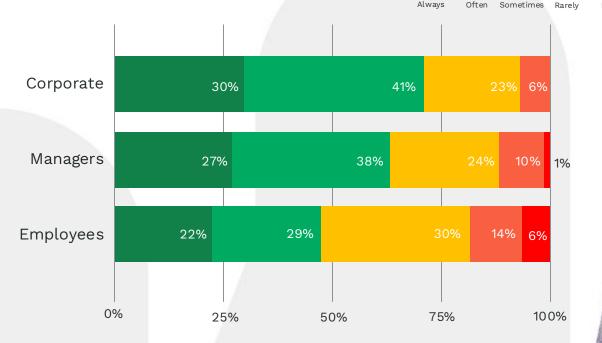


### Open the lines of communication between HQ and the frontline.

- ✓ Broadcast timely messages.
- ✓ Think in terms of campaigns.
- ✓ Facilitate approved messaging channels.
- ✓ Collect direct frontline feedback.
- ✓ Foster community sharing of proven practices across locations.



# Appreciation and recognition





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# Behaviors that get recognized get repeated.

39%

of frontline employees cite recognition as a leading driver of happiness and success at work



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Methods for promoting authentic appreciation and recognition:

- Acknowledge your company is a collection of local work cultures.
- ✓ Start with the simple stuff: **thank you**.
- Provide frontline managers with tools and resources to foster local recognition.



# comfort + capability + confidence





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# Be well.

